

## INVESTING PRIVATE CAPITAL & EMPOWERING GROWTH, SINCE 2006

- **Garibaldi Blue Investment Company** is the family investment company of Derek Senft, who has been investing private equity since 2006.
- Our mission is to empower growth among our people, partners and communities, creating long-term compounding value in business and in life, and having fun along the way.
- **We do this by** investing in and working alongside proven companies and entrepreneurs of industry who are headed to their next level, with a focus on long-term growth.
- **Why?** We love business. We are here to learn, create deeper connections, and build great companies.

## OUR VALUE PROPOSITION

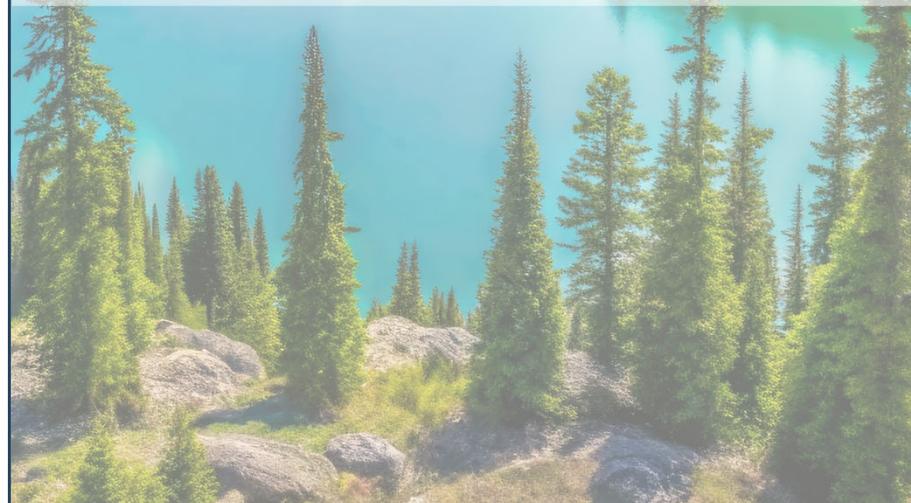
- **Exceptional partnership reputation** with 20+ years of private equity and family business direct investing experience working alongside entrepreneurs and having directly led over 40+ investment transactions in operating companies, real estate and alternative investments.
- **Dynamic portfolio** of focused investment strategies, including growth-stage and mature-stage companies. Demonstrated track record of value creation in company investments.
- Community of highly productive, trusted, and seasoned business leaders and **knowledge partner relationships** with unique skills and proven services: including, manufacturing & operations, financial, legal, tax, accounting, debt financing, and equity investing. That is, an ecosystem to empower our people and companies to grow and thrive.

## GARIBALDI BLUE'S INSPIRATION

- We take inspiration from British Columbia's **Garibaldi Provincial Park**, a 190k hectares wilderness park located near Vancouver, Canada with over 15 peaks at upwards of 2,678 m, over 90 km of hiking trails, numerous glacier lakes, and wondrous views & natural surroundings.



*We are seeking to acquire a mature business generating \$1 to \$5 million EBITDA*



*We are seeking to acquire a mature business generating **\$1 to \$5 million EBITDA**, based in Western Canada*



**Garibaldi Blue Investment Company** invests and works directly alongside proven companies and entrepreneurs of industry who are headed to their next level, with a focus on long-term growth, since 2006.



The logo for Kensington Venture Fund III, L.P. features a stylized, blocky letter 'K' composed of several overlapping squares and rectangles in a dark brown or black color.



**Founders Group of Food Companies** consists of 6 operating companies that generates US\$600 million in revenues, selling over 100 million lbs of meat and seafood across 11 operating facilities in Canada and the US, with over ~1,000 employees. Managing Partners & Co-Founders: Richard Harris & Derek Senft. Since 2014.



**Overland Blue Transport Group** is an acquisitive, growing community of specialty transportation carriers, including **OCTS**, the largest intermodal and specialty transportation & logistics provider in Alberta. Acquired by Garibaldi Blue & Tricor Pacific Capital in 2013, and led by Managing Partner, Derek Senft.



**Garibaldi Blue Property Partners** (GBPP) invests in the industrial real estate associated with related-party operating companies. Typical properties are single-tenant, 35k-300k sqft, located in Canada and the US. GBPP is a minority shareholder of 16 industrial properties across Canada and the U.S. and encompassing over 1.3 million sq.ft.

GBPP, through the Overland Group, is developing a 160-acre industrial site in Calgary, AB, neighbouring the CN logistics park, expected to break ground in 2025.



**Tricor Pacific Capital** is the Senft family-owned, private equity firm, founded in 1996. Tricor oversees a growing portfolio of diversified manufacturing, business services and distribution business across Canada and the US. Founder & Chairman: Rod Senft. Vice Chairman: Lauren Senft. CEO & MD: Shawn Lewis. Managing Director: Derek Senft.



## **Garibaldi Blue Property Partners' Holdings**

1. Freshstone Kitchen Properties (2)
2. Sweet Rd. & Capital Blvd (2)
3. Mattawa Ranch (1)
4. Presteve Realcorp & Quota Co (2)
5. Confederation Freezers (3)
6. WR Dawn Realcorp (3)
7. Breakside Residential Developments (1)
8. OCTS Acheson & Rockyview (2)